

## Job Description – Commission-Based Sales Manager

**Position:** Sales Manager

**Type:** Remote | Flexible Hours | Commission-Based

**Location:** Global (Applicants from all countries welcome)

**Compensation:** 10% uncapped commission (Target earnings: £5,000+ per month based on performance)

**Visa Sponsorship:** Eligible for UK Skilled Worker Visa after 12 months of top-rated performance

### About Next Noor Ltd

Next Noor Ltd is a UK-based digital marketing and technology solutions company that empowers businesses to grow smarter, faster, and with confidence. Our services include **Search Engine Optimisation (SEO), Pay-Per-Click Advertising (PPC), Web Development, Branding, Social Media Marketing, Lead Generation, and AI-driven Automation**. We serve clients across the UK, USA, UAE, and Europe, helping SMEs and enterprises accelerate growth with tailored digital strategies.

We are now expanding our global sales team and are looking for ambitious, results-driven professionals to join us as **Sales Managers** on a commission basis.

### Role Overview

As a **Commission-Based Sales Manager**, you will be responsible for driving revenue growth by identifying, engaging, and closing high-value opportunities for our digital marketing and technology services. You will act as the first point of contact with potential clients, showcasing the value of our solutions and building long-term, trust-based relationships. This is a remote, performance-based role with no earnings cap, designed for highly motivated individuals who thrive in a fast-paced, results-oriented environment.

## Key Responsibilities

- Identify, qualify, and develop new business opportunities through outbound (prospecting, cold outreach, LinkedIn, email campaigns) and inbound (leads, referrals, marketing campaigns) channels.
- Deliver compelling presentations and proposals to clients, effectively showcasing the value of Next Noor's services.
- Negotiate terms and close sales for high-value digital service contracts.
- Manage and nurture client relationships, ensuring satisfaction, retention, and repeat business.
- Collaborate with internal teams (SEO, PPC, Web Development, Branding, AI) to ensure smooth handover and delivery of projects.
- Track sales performance, maintain accurate pipeline records in CRM, and prepare performance reports.
- Provide market insights to management on client needs and emerging trends.

## Candidate Requirements

- Proven sales track record, ideally within a **digital marketing agency, SaaS company, or technology services provider**.
- Strong negotiation and closing skills with the ability to influence decision-makers.
- Highly motivated, organised, and able to work independently.
- Excellent communication skills, fluency in English (verbal and written). Additional languages are an advantage.
- Experience with CRM systems (HubSpot, Salesforce, Zoho) and digital prospecting (LinkedIn, email outreach).

- Entrepreneurial mindset with resilience to meet and exceed ambitious targets.

### Benefits & Incentives

- **10% commission on all closed deals** – uncapped earning potential.
- Target earnings of **£5,000+ per month** for top performers.
- **Pension scheme** contribution (UK-based employees).
- Flexible **remote working** – work from anywhere in the world.
- Exposure to international clients across diverse industries.
- Ongoing training and professional development opportunities.
- Supportive, growth-focused company culture with clear career progression pathways.

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## Application Process

If you are a high-performing sales professional with a passion for digital growth solutions, we would love to hear from you.

Please send your **CV** and a **concise cover letter** outlining your sales experience and achievements to:

 [support@nextnoor.com](mailto:support@nextnoor.com)

**Subject Line:** *Sales Manager Application – [Your Full Name]*